Improving Financial Awareness & Financial Literacy Movement™
Program Overview / Planner

Presented by The FINANCIAL AWARENESS Foundation
A Financiably Green Organization™
Welcome to Improving Financial Awareness & Financial Literacy Movement
Program Overview / Planner

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Improving Financial Awareness & Financial Literacy Movement

Program Overview / Planner

As a community leader you can play a **VERY IMPORTANT** and strategic role in improving financial awareness and financial literacy, while creating goodwill and new revenues opportunities for you and many nonprofits. This can be done by actively supporting and participating within the semiannual personal finance content media blitz built around the strategic campaign venues of *National Financial Literacy Month* (April) and *National Estate Planning Awareness Month / Week* (3rd week in October).

With so many people on the verge of running out of money before their life expectancy, many families burdened with large amounts of student loans and other forms of consumer debt, and more than half of our adults not having nor aware of the importance of having up-to-date financial, estate, and gift plans to protect themselves and their families, **we have a serious problem**. This lack of financial awareness and financial literacy places a **HUGE** growing amount of pressure on families and friends, employers, nonprofits; as well as the local, state, and federal government.

**We Have A Serious Problem that Requires Immediate Attention**

Many people don’t realize that

- The majority of the adults in the US that reach the age of 70 are almost out of money, but have life expectancies well into their mid-80's and maybe into their 90's. **That's disastrous**. Who will be responsible for them? The choices are few, family and friends, employers, nonprofits and people with money, and the government as a final safety net.
- Over 120 million adults, 50% of our adult population don’t have nor realize the importance of having a current financial and estate plan to protect themselves and their assets in the event of sickness or when they pass away. This is a real problem, as most feel they don’t have an estate to plan for; this is NOT TRUE. Estate planning is not just for the wealthy and elderly; it’s important for everyone.
- Too many young people and their families are burdened with excessive education and other forms of debt.
- The Consumer Financial Protection Bureau released a report in January that examined the link between financial education and financial well-being. A key finding was that while many adults desire to educate themselves to become more financially literate, they often seek out that information only within their social networks. This cuts across all demographics, including education level and income. **This is quite alarming**: People are making critical life decisions based on information gained from non-experts and fragmented sources.
- We have entered into the greatest wealth transfer in history. An estimated $59 trillion - divided among heirs, charities, estate taxes and estate closing costs – is being transferred from 116 million American households from 2007 to 2061 as reported by John J. Havens and Paul G. Schervish from the Center on Wealth and Philanthropy Boston College.
Without some financial and estate planning a significant amount of these assets will be wasted; much of the remaining assets may not go to the right person(s) or organization(s), and or may not be used as intended.

However, this huge wealth transfer is not for all families, many will run out of money long before passing.

This is not just a domestic challenge it is an international one.

Managing personal finances today is more complicated and more important than ever. We’re living longer, but saving proportionately less. Scores of us feel less secure in our jobs and homes than we did in the past.

Most people are not taught the essential principle to smart personal financial management at home or in school, thus they don’t have the proper tools to address every day financial decisions in an informed manner. This jeopardizes their financial and physical wellness, their ability to realistically achieve and maintain their personal and financial dreams, let alone enjoy a financially secure debt free future.

People need access to better personal financial management tools and information, to communicate and work more effectively with their financial advisors, and to make better every day informed financial decisions.

To learn more about this epidemic review our white paper *We Have a Lack of Financial Awareness & Financial Illiteracy Epidemic that Requires Immediate Attention*


**We can use your assistance.**

We realize that you may not be a financial service or nonprofit professional, but as a concerned individual / organization you can encourage your associates, employees, clients, donors and prospects to think about their personal financial and estate planning to improve for their future. A thoughtful and engaged individual is one who has planned financially and understands where he or she is and is going financially, and what they can do today and in their future. Encouraging and teaching financial literacy and the key essential principles to smart financial management are critical to the future economic health of the country, nonprofits, and the general public. People need to be empowered to communicate and work more effectively with their financial advisors and to make better informed and productive everyday money decisions.
The Master Plan and How Everyone Benefits

There is a real solution to this lack of financial awareness and financial literacy epidemic that revolves around better educating the general public, financial service and nonprofit professionals to the essential principles to smart personal financial management while motivating them to take appropriate actions. People need access to better personal financial management tools and information, to communicate and work more effectively with their financial advisors, and to make better every day informed money decisions.

You can play an integral role in joining with your colleagues from the financial service, nonprofit, and academic communities, employers, government agencies, and the news media in supporting and actively participating in building semiannual financial awareness programs to touch the vast majority of the general public. This can be accomplished with the subtle concentrated personal finance content media blitz around the strategic campaign venues of:

- National Financial Literacy Month (NFLM - April)
- National Estate Planning Awareness Month / Week (NEPAW - 3rd Week in October)

The plan is to touch the majority of the general public, high net worth individuals, financial service and nonprofit professionals and their organizations at least twice a year through these strategic campaign venues, with educational and motivating reminders to get and keep your financial, estate, and gift plans in order.

The objective is to encourage you and other financial / nonprofit / education professionals and their organizations, employers, municipalities, and the news media to actively participate in this movement to alert, educate, motivate, and assist everyone to cost effectively establish and keep their estate and financial plans and gifting plans current. 120 million America’s-half the adults; rich to poor - don’t have plans, that’s a lot of quality business for the financial service and nonprofit professionals!

Below is a link to the Improving Financial Awareness & Financial Literacy Movement Report & Magazine. This report provides a broad picture of the lack of financial awareness and financial illiteracy epidemic, an overview of the strategy behind the movement and campaigns, and a sampling of the community participation, which includes 20+ state governors supporting proclamations.

Click on this link to open your copy

You are welcome to circulate this among your colleagues.
We also launched two successful 'No-Cost' programs that you might find interesting for you and your organization. They are designed to help you increase your bottom line while improving financial awareness and financial literacy.

**TFAF Improving Financial Awareness & Financial Literacy Programs**

1. **The Your financial PARTNER University / College Program™ Executive Summary & Overview**
   
   
   This is a life-long learning program for graduating students, faculty and staff, and alumni while building lifelong community relations and advancing development efforts. In 2017 this was piloted at the University of Miami - School of Law to its graduating class in the spring, and the student athletes at Sonoma State University to its graduating athletes.

   In 2018 we are rolling out this program to other universities and colleges across the country. The Association of Fund Raising Professionals (AFP) will soon be introducing this to their 40+ collegiate chapters.

   Last year we launched the first **Improving Financial Awareness & Financial Literacy Student Club** Miami Dade College. This spring they will be providing programs to the graduating class and a community in Miami.

   *Wouldn’t this be a great club for students interested in entering the financial service and nonprofit professions?*

   **What do you think about program for universities and colleges you touch?**

   We also in discussion with several international universities as a way of launching The Improving Financial Awareness & Financial Literacy Movement in their countries! *Wouldn’t this make a GREAT international movement!* What global financial service companies would find this interesting? If we can double the buying power of the growing global middle class through emerging third world countries like the BRIC (Brazil, Russia, India, and China) nations and Africa that will create a huge windfall for all financial service and product providers!!!

2. **The Financially Green Organization Certification Program™ Executive Summary & Overview**
   
   
   As noted above, The City of Monterey and its Public Library (The oldest in California) made this presentation to their patrons and the Greater Monterey Bay Area Residents as a community gift.

   Below is a link to their website where you can view a video of the various “Building Blocks to Successful Financial, Estate & Gift Planning” presentations in the Series. You can also see a copy of the co-branded Personal Finance Publication Gift Set and other presentation materials.


   [http://www.monterey.org/library/Events/Financial-Awareness-Workshops](http://www.monterey.org/library/Events/Financial-Awareness-Workshops)

   *In 2018 this will be provide in several metropolitan areas across the country. This is similar to the above Your financial PARTNER University / College Program but is focused to organizations, associations, employers, and municipalities. Would this work for communities you and your clients touch?*
Please join the 2018 Distinguished Co-Honorary Chairs for the Improving Financial Awareness & Financial Awareness Movement

Representing Academia Thought Leadership
Janette Brown, Ed.D, Assistant Vice Provost, USC Emeriti Center, USC Davis School of Gerontology, University of Southern California. Dr. Janette Brown is the assistant vice provost for the USC Emeriti Center, adjunct faculty at the USC Davis School of Gerontology and serves as volunteer executive director for AROHE.org (Association of Retirement Organizations in Higher Education). She connects the university and community with the valued USC retiree community and creates programs and partnerships that are interdisciplinary, multigenerational and multicultural. She provides consulting advice for universities, and has authored several books and materials for higher education organizations.

Representing News Media Thought Leadership
Randy A. Fox, - Editor in Chief of Planned Giving Design Center a national website and newsletter for philanthropic advisors. Randy’s exceptional ability to make the most complex and technical materials clear and relevant has given him the opportunity to have been a regular contributor to numerous publications. Randy also co-founded and is an active principle of Life Legacy Case Design, a back office for professional advisors engaged with high net worth families, and EzCharitable, an online philanthropic giving training resource for professionals. He’s past president of the Board of the International Association of Advisors in Philanthropy and recipient of the 2015 Fithian Leadership Award.

Representing Nonprofit / Charitable Gift Planning Community Thought Leadership
Michael Kenyon, President and CEO of the National Association of Charitable Gift Planners the leading organization setting standards, providing education, resources and advocacy for charitable gift planners. He oversees the CGP Indianapolis based staff and a national network of over 100 councils and 8,000 CGP members promoting the value of charitable gift planning to legislators in D.C. and nationally speaks on the role of advocacy in the nonprofit sector.

Representing Financial and Legal Services Thought Leadership
Martin M. Shenkman, CPA, MBA, PFS, AEP (distinguished), JD. Martin “Marty” Shenkman, is an estate planning attorney and Certified Public Accountant from Paramus, New Jersey. He is a widely quoted expert on tax matters and a regular source for numerous financial and business publications, including The Wall Street Journal, Fortune, Money, The New York Times, and has appeared as a tax expert on numerous television and cable television shows including The Today Show, CNN, NBC Evening News, CNBC, MSNBC, CNN-FN and others. He has authored over 40 books and more than seven hundred articles. He is also active in numerous charitable organizations, sitting on many boards and planned giving committees and lectures regularly for these and other organizations and leading financial service and nonprofit associations and their members, professionals, financial service companies and nonprofits, small and large employers, technology companies, municipalities, and the news media in supporting and participating in the strategic venues.

Together these organizations represent nearly 1,000,000 financial professionals. The accountants, attorneys, estate planners, financial planners and advisors, insurance agents and brokers, trust officers, and nonprofit executive directors and development officers that are members of these organizations are helping to mobilize the financial and estate planning and nonprofit communities by providing support, tools, and education for their professionals and the general public they serve.
How You Benefit
What a great opportunity for you to create goodwill and new revenue opportunities while performing a very important and values community service.

- You benefit by being recognized as a thought leader that is significantly helping to solve a major social problem. This will create goodwill for you and your organization that will attack new patrons, retain existing ones, and build support for your own other initiatives.
- You, your staff, patrons, prospects, and associates benefit by receiving personal financial and estate planning materials to improve their personal financial position and you receive a powerful campaign and program to use within your organization to generate new sources of revenues.
- Families benefit by learning the essential principles to smart financial management; it empowers them to make better informed productive everyday financial decisions, save time and money with their financial advisors and service providers, and have the best possibilities to reach and maintain their personal and family financial dreams, to enjoy a financial secure debt free future, while they advance their legacy.
- Financial service professionals and their organizations benefit by acquiring new business from more informed and motivated clients.
- Employers benefit from having employees who are less stressed, happier and more productive.
- Nonprofits and fundraisers benefit with increased donations, planned gifts, alternate beneficiary selections and bequests.
- Universities benefit by having alumni, faculty and staff who are less stressed, happier and more productive and more philanthropic.
- Philanthropists benefits by helping to solve a major social problem that leads to a better world.
- The news media benefits by providing its audience with timely valuable information.
- Municipalities benefit by having happier and financially successful constituents, and a reduced strain on social welfare services.
- Everyone actually benefits with a stronger and financially sound economy.

Together we have the potential to help solve a major social challenge by advancing and contributing to one of the most broad-based, multifaceted moments for improving financial awareness and financial literacy while advancing philanthropy
Fun Ways to Participate in The Improving Financial Awareness & Financial Literacy Movement & Campaigns

We’ve assembled the following collection of tools to assist you, your office(s), your council(s) and chapter(s) to help to get this important message out to other leaders to support and to actively participate in the Improving Financial Awareness & Financial Awareness Movement & Campaign and programs.

1. Place financial and estate planning editorial content within your websites, newsletters, social media groups, local newspapers, and radio/television/web-based shows, in support of National Financial Literacy Month and National Estate Planning Awareness Week; and encourage your readers to get and keep their financial, estate and gift plans up to date. If you need content please contact us or see the sample articles Press & Industry Media Kits and Guides found under the Campaign tab at www.TheFinancialAwarenessFoundation.org

* Sample Estate Planning Article (.pdf) http://home.thefinancialawarenessfoundation.org/pdf/5-3-SampleEPArticle.pdf
* Graphic for Estate Planning Article (.jpg) http://home.thefinancialawarenessfoundation.org/pdf/5-2-GraphicEPArticle.jpg
* Sample Estate Planning Article-Text (.docx) http://home.thefinancialawarenessfoundation.org/pdf/5-1-SampleEPArticle-Text.docx
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* Sample Financial Planning Article.docx http://home.thefinancialawarenessfoundation.org/pdf/6-1-SampleFPArticle-Text.docx
2. **Add this icon to your website** with a link to
   [http://home.thefinancialawarenessfoundation.org/campaigns.html](http://home.thefinancialawarenessfoundation.org/campaigns.html)

3. **Add an “Improving Financial Awareness & Financial Literacy Page”** to your website. This is an excellent opportunity to show your support and to provide your employees, clients, prospects, and members of your community with a great platform to share important financial information.
4. **Encourage your organization and associates to host** or take part in national or community-wide programs or provide one for your employees and patrons built around estate and financial planning during the months of April and October in support of improving financial awareness and financial literacy. If you need help or ideas with these programs, or scripted programs please contact us.

You can see a version of the *Building Blocks to Successful Financial Planning* that was performed with by Alumni financial service professionals at the University of Miami School of Law for graduating law students. [http://www.law.miami.edu/video?stream=20170301_AskUsFinancialLiteracy_final.mp4&title=The+Building+Blocks+of+Financial+Literacy+-+3%2F1%2F2017](http://www.law.miami.edu/video?stream=20170301_AskUsFinancialLiteracy_final.mp4&title=The+Building+Blocks+of+Financial+Literacy+-+3%2F1%2F2017)

Local financial service professionals from the City of Monterey in conjunction with the **City of Monterey and its Public Library** made this presentation to their patrons and all Monterey Residents as a community gift. [http://www.monterey.org/library/Events/Financial-Awareness-Workshops](http://www.monterey.org/library/Events/Financial-Awareness-Workshops)

You can see a version of the *Building Blocks to Successful Estate Planning* that was recorded with Local financial service professionals from the City of Monterey in conjunction with the **City of Monterey and its Public Library** made this presentation to their patrons and all Monterey Residents as a community gift. [http://www.monterey.org/library/Events/Financial-Awareness-Workshops](http://www.monterey.org/library/Events/Financial-Awareness-Workshops)


Here are some comments left on a presentation survey:

- Very informative. You have changed my thought process regarding estate planning. This will be a topic of discussion in my family very soon. Thank you.
- A very good attempt to simplify complex estate planning information. Thank you!
- I think the seminar was fine. But I already had this material under control. I do admit I never thought of what to do with my 5 cats if my wife and I were both to die! That was a new idea.
- I attended as a development staff member of a nonprofit foundation and learned a lot about what our prospective donors should be doing with regard to planning. Also, it was a good reminder for myself.
- Very well done. A lot of useful information packed into one hour!
- Great motivation! Would like to share with supporters of our non-profit. Is there a recording of it we can share? Thanks!
- Great job. I like that your materials focused on HOW to do estate planning, not just understanding it.

We can work with you to do something like this with and for your organization. We have scripted public presentations that you can be easily customized and branded that are entitled

- “Building Blocks to Successful Financial Planning”
- “Building Blocks to Successful Estate Planning”
5. Consider participating in one of our programs designed to increase your bottom line while you help solve a major social challenge. We are advancing programs for employers, municipalities, high schools, colleges and universities. Here are executive summaries and overviews for two of our initiatives.

**The Financially Green Organization Certification Program™ Executive Summary & Overview**


This thought provoking program is more than just a source educational financial information and advice. It is a complete personal financial management system – a clear step-by-step process designed to help organize the participant's financial affairs and provides them with the essentials principles to smart personal financial management. The program provides the participants with the sustainable tools so they can better address financial challenges and advance toward achieving and maintaining their personal and family financial and philanthropic goals, while reducing debt and the stress that surrounds this area of life.

**The Your financial PARTNER University / College Program™ Executive Summary & Overview**


University’s & colleges are in a strategic position to materially improve the lives of its students, alumni, faculty, administration and staff through a very special life-long learning gift and a life-long connection to the people that make up their Community. By providing the Community access to the Your financial PARTNER Program™ they will gain a better understanding of the essential principles to smart financial management and access to much needed personal financial management tools that will assist them thought out their lives in making better informed every day financial decisions; thus providing them the best possibilities to reach and maintain their personal financial dreams, freedom, security while advancing their philanthropy.

Along with being recognized as a valuable benefit and resource for the participants and their families, this lifelong program will bring awareness the Community members for the need to get and keep their financial, estate and gift plans current, thus opening the door to help fund University / College projects and students and faculty through lifetime structured gifts, primary and alternate beneficiary selections, bequests and deferred gifts.

6. **Encourage your organization and associates to host** or take part in a ‘general public’ or a ‘professional’ webinar or community-wide workshop built around financial and estate planning during the months of April and October in support of improving financial awareness and financial literacy. Encourage your local

- Financial Planning Association Chapter
- Estate Planning Council
- National Association of Charitable Gift Planners
- Association of Fundraising Professionals Chapter
- International Association of Advisors in Philanthropy Chapter
- Society of Financial Service Professionals Chapter
- Nonprofits

and their financial service and nonprofit professionals to join in with these programs or do their own versions.
7. **Invite one of our speaker bureau members to address your conference, event, and meetings** on the Importance of Improving Financial Awareness & Financial Literacy for your organization. Or become a speaker bureau member to address conferences, events, and meetings on the Importance of Improving Financial Awareness & Financial Literacy.

8. **Ask your State Governor and other political contacts to provide supporting proclamations** for Financial Literacy Month April and for Estate Planning Awareness Month in October. Semi-annually contact your state governor and request a supporting proclamation for
   - **National Financial Literacy Month (April)** & **Estate Planning Awareness Month (October)**
   
   This is usually an online form that's easy to complete. Here’s a link to a sample proclamation
   
   Do the same with your Congressmen and Congresswomen, and with local Mayors & City Council Members.

9. **Build and schedule your organization's annual marketing, branding, advertising, and social networks programs** around these amazing, broad-based, multifaceted campaigns for improving financial awareness and financial literacy to take full advantage of the concentrated media blitz on your clients, members, and prospects.

10. **Contact us** if you **can volunteer some staff or executive time** to help on national and international efforts.

11. **Become an Ambassador / Volunteer / Strategic Partner with The Financial Awareness Foundation**
    Organizations are not required to financially support The Financial Awareness Foundation in any way or pay any marketing or membership fee or make a contribution in order to participate in this important improving financial awareness and financial literacy movement, campaigns and programs. But as a 501(c)(3) nonprofit financial support and contributions are always welcomed and very much appreciated. Here’s a link that introduces this further and you can share with your employees and associates.

12. **Circulate this communication to colleagues and associates and encourage them to support and actively participate** in The Improving Financial Awareness & Financial Literacy Movement & Campaigns & programs. Click here to download the **Improving Financial Awareness & Financial Literacy Movement Programs Overview / Planner** that can be found at

Please join us and the leading financial and nonprofit associations, companies, and their professionals; nonprofits, educational institutions, larger employers, membership based organizations, technology companies, government agencies, and the news media on this important initiative. **Together we have the potential to help solve a major social challenge** by advancing and contributing to one of the most amazing, broad-based, multifaceted movement for improving financial awareness and financial literacy.
“Learning, understanding, and using the essential principles to smart personal financial management are very important as it gives you the tools to address everyday financial decisions in a more informed manner.”

The Essential Principles of Smart Personal Financial Management— the foundation to personal finance knowledge - is a collection of financial doctrines that pertain to the eleven components of personal financial management: paperwork, net worth, cash flow, employment benefits, goals, financial independence / retirement planning, major expenditures planning, investment planning, tax planning, insurance / risk management planning, and estate and gift planning.”
# Calendar-Planner

The following is a scheduling tool designed to assist with the planning of your annual involvements with the improving financial awareness & financial Literacy movement, campaigns, programs, & activities. Please feel free to edit it and adjust for your unique situation.

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## Improving Financial Awareness & Financial Literacy Movement & Programs

### 5. Circulate Press & Industry Media Kits to Members

1. Appoint responsible person to manage the task
   - Jan: 
   - Feb: 
   - Mar: 
   - Apr: 
   - May: 
   - June: 
   - July: 
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   - Sep: 
   - Oct: 
   - Nov: 
   - Dec: 

2. Customize and edit Kit
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   - May: 
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   - Sep: 
   - Oct: 
   - Nov: 
   - Dec: 

3. Develop communication
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   - Apr: 
   - May: 
   - June: 
   - July: 
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   - Nov: 
   - Dec: 

4. Send out and post communication
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   - Feb: 
   - Mar: 
   - Apr: 
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   - June: 
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   - Oct: 
   - Nov: 
   - Dec: 

### 6. Ask Your State Governor and other Political Contacts for a Supporting Proclamation

1. Semi-annually contact your state governor and request a supporting proclamation for
   - National Financial Literacy Month (April)
   - Estate Planning Awareness Month (October)
   - Xxxxx Xxxxx Xxxxxxxx
   - Xxxxx Xxxxx Xxxxxxxx
   - Xxxxx Xxxxx Xxxxxxxx

   This is usually an online form that’s easy to complete. Here’s a link to a sample proclamation

2. Do the same with your Congressmen & women
   - Xxxxx Xxxxx Xxxxxxxx
   - Xxxxx Xxxxx Xxxxxxxx

3. Do the same with local Mayors & City Council Members
   - Xxxxx Xxxxx Xxxxxxxx
   - Xxxxx Xxxxx Xxxxxxxx

### 7. Current Program Integration

1. Annual Conference
2. Education Development
3. Publishing
4. Videos
5. Leave a Legacy®
### Task

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### 8. Other Programs & Activities

**Financially Green Organization Certification Programs™**

1. For Staff
2. For Members
3. For Other Organizations
4. 
5. 
6. 

**Other Thoughts**

1. National Philanthropy Day
2. Videos
3. Publishing
4. Assist with a campaign to get all state governors to sign supporting proclamations for National Financial Literacy Month & National Estate Planning Awareness Week
5. Contest for the best Financial Awareness
   1. Community Activity
   2. Checklist
   3. Article
   4. Campaign Slogan
   5. Campaign Flyer
   6. Website
   7. Other possibilities?
6. Challenge who has the most financially literate
   1. Chapter / Council
   2. Employees
   3. Members
   4. City
   5. State
   6. University
7. Joint Research Projects & White Papers
8. Joint Fundraising Campaigns
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We Welcome Your Assistance and Support

To learn more about us and the improving financial awareness & financial literacy movement, campaigns, programs and efforts, and ‘how you can make a meaningful difference’ visit us at www.TheFinancialAwarenessFoundation.org and join our discussion group on LinkedIn.

If you have further ideas or require additional information about us and the financial awareness movement, campaigns, programs and activities, or to discuss volunteer activities, sponsorships, planned gifts, and contributions and grants to The Financial Awareness Foundation, please contact me directly.

Thank you for your consideration and we look forward to hearing from you.

Respectfully submitted,

Valentino Sabuco, Executive Director
The Financial Awareness Foundation
A 501(c)(3) Nonprofit Dedicated to Significantly “Improving financial awareness & financial literacy…” SM

Direct: 707.322.1597
E-mail: v.sabuco@TheFinancialAwarenessFoundation.org
Website: www.TheFinancialAwarenessFoundation.org

959 Golf Course Drive #273
Rohnert Park, Sonoma County, CA 94928
Office: 707.586.8620

Help us do more by making a tax deductible contribution today!
Research Footnotes & Links for Financial Awareness & Financial Literacy

In support of the improving financial awareness and financial literacy campaigns the following resources have been assembled for your use. If you have additional supporting information to contribute please email it to Info@TheFinancialAwarenessFoundation.org Thank you.


- **National Estate Planning Awareness Month / Week** – founders of The Financial Awareness Foundation approached Congressman’s Mike Thompson office with the idea of creating a National Estate Planning Awareness Week Congressional proclamation. After eighteen months of research and work in 2008 Congressman Thompson and 49 bipartisan congressmen and congresswomen co-authored and passed H.Res. 1499, which proclaims the third week in October as National Estate Planning Awareness Week. The full text of the proclamation can be found if you click onto or cut and paste the following URL into your web browser, enter, scroll down to Downloads and click on About National Estate Planning Awareness Week.

- **National Financial Literacy Month** – in 2004 the Senate passed Resolution 316 that officially recognized April as National Financial Literacy Month. In 2011 President Obama signed a Presidential Proclamation proclaiming April as National Financial Literacy Month. On March 31, 2016 President Obama Proclaimed April as National Financial Capability Month. The full text of the proclamation can be found if you click onto or cut and paste the following URL into your web browser

- **Local and National Professional Contacts** - To contact financial, estate, and gift planning professionals and nonprofit professionals in your community, visit
  - **AICPA** – Find a CPA –
    - www.aicpa.org/FORTHEPUBLIC/FINDACPA/Pages/FindACPA.aspx
  - **American Academy of Attorney-CPAs** – Find an Attorney – CPA
  - **Association of Fundraising Professionals** –
    - Leadership - www.afpnet.org/
    - Find a local chapter - www.afpnet.org/audiences/chapters.cfm?navItemNumber=525
  - **CFP Board** – Find a CFP Professional –
    - www.cfp.net/
  - **Martindale** – Find a Lawyer or Law Firm –
    - www.martindale.com/
  - **NAEPC** – Find an AEP or Estate Planner –
    - www.naepc.org/designations/estate_planners/search#spec/AEP,EPLS
  - **National Association of Charitable Gift Planners** –
    - https://charitablegiftplanners.org/
    - Find a local chapter https://charitablegiftplanners.org/council-leaders
  - **Purposeful Planning Institute**
    - https://purposefulplanninginstitute.com/

Visit us at www.TheFinancialAwarenessFoundation.org and click on the Campaign tab to download the complete Press & Industry Media Kit, the Councils / Chapters / Branch Office Guide & Information Kit, and join our mailing list.
Research footnotes & links for improving financial awareness & financial literacy

1. The Financial Awareness Foundation
   a. White Paper - We Have a Lack of Financial Awareness & A Financial Illiteracy Epidemic that Requires Immediate Attention
   c. Fall Improving Financial Awareness & Financial Literacy Report & Magazine™
   d. About National Financial Literacy Month
   e. About National Estate Planning Awareness Month/Week
   f. The Improving Financial Awareness & Financial Literacy Movement Program Planner / Overview
   g. For the financial service and nonprofit professionals - How Improving Financial Awareness & Financial Literacy Can Increase Your Bottom Line
   h. For the general public-Supporting Improving Financial Awareness & Financial Literacy Is A Winning Opportunity For All

2. AICPA – 360 degrees of Financial Literacy

3. Aegon Retirement Readiness Survey - 2015

4. AARP

5. CFP Board

6. Center on Budget and Policy Priorities

7. Center for Retirement Research at Boston College
   a. How Does Aging Affect Financial Decision Making?
      i. http://campaign.r20.constantcontact.com/render?ca=2ca82112-5604-40b4-8952-c8eb1fba4295&c=286fbc80-40b0-11e3-ac06-d4ae52843dc7&ch=2875fe10-40b0-11e3-ac06-d4ae52843dc7
   c. Are Americans of All Ages and Income Levels Shortsighted About Their Finances?
      i. http://crr.bc.edu/briefs/are-americans-of-all-ages-and-income-levels-shortsighted-about-their-finances/

8. Council for Economic Education

9. Consumer Financial Protection Bureau
   a. Financial well-being: The goal of financial education
10. Demographics of the United States

11. Employee Benefit Research Institute Retirement Confidence Survey

12. Federal Reserve Board
   c. http://www.minneapolisfed.org/publications_papers/pub_display.cfm?id=4230

13. Financialcorps

14. Financial Education and Empowerment Committee
   a. STATE TREASURY PROGRAM CENSUS - By State (updated April 4, 2017).

15. JPMorgan Asset Management
   a. The Millennials


17. Kaiser Family Foundation

18. Knowledge @ Wharton


20. MetLife Demographic Profiles
   b. MetLife Study of Employee Benefit Trends

21. NAEP - HIGH-PERFORMANCE TEAMING & PROFESSIONAL COLLABORATION

22. National Association of State Treasurers

23. Neighbor Works America
   a. Survey – 1/3 of US Adults have no emergency savings

24. OECD’s Programme for International Student Assessment (PISA)

25. PWC - Bridging the Financial Literacy Gap: Empowering teachers to support the next generation

To schedule an interview with our distinguished honorary co-chairs, learn more about the Improving Financial Awareness & Financial Literacy Movement & Campaigns built around the strategic venues of National Financial Literacy Month & National Estate Planning Awareness Week and or to receive complimentary estate and financial planning content and a link for your website, contact Valentino Sabuco, CFP®, AEP®, The Financial Awareness Foundation’s Executive Director & Publisher at 707.586.8620, or v.sabuco@TheFinancialAwarenessFoundation.org.
About The Financial Awareness Foundation

The Financial Awareness Foundation is a 501(c)(3) nonprofit organization; our mission is to significantly help solve a major social problem dealing with the lack of financial awareness and financial literacy.

So many people are on the verge of running out of money prematurely. Many families are burdened with large amounts of student loans and other forms of debt. More than half of our adults in America (120 million – poor to wealthy) do not have nor understand the importance of having an up-to-date estate, financial and gift plans to protect themselves and their families. **We have a serious problem.** This lack of financial awareness, along with the **financial illiteracy epidemic** places a **HUGE** growing amount of pressure on families and friends, employers, nonprofits; as well as the ultimate safety net the state and federal government. This is not just a US epidemic it’s an international one.

To help solve this major social challenge, The Foundation serves as a nonpolitical “financial awareness advocate” for the general public, the financial service and nonprofit professionals and their organizations, educational institutions, municipalities, and employers.

We believe that teaching financial awareness, financial literacy and the essential principles to smart personal financial management are very important as this gives people the tools of empowerment to:

- Make better informed and productive everyday money decisions
- Save time and money with their financial advisors and service providers
- Have the best opportunities to reach and maintain their personal / family financial dreams
- Enjoy a financially secure debt free future
- Advance their legacy.

The Financial Awareness Foundation has two main focal points and they revolve around:

1. Taking an active leadership role to recognize organizations and their management that are championing improving financial awareness and financial literacy. We are then uniting them with other associations, organizations, nonprofits, educational institutions, municipalities, and employers to actively focus their vast community resources into **The Improving Financial Awareness & Financial Literacy Movement & Campaigns** - a growing concentrated personal finance content media blitz campaign every six months through the strategic campaign venues of

   - **National Estate Planning Awareness Week** – founders of The Financial Awareness Foundation approached Congressman’s Mike Thompson office with the idea of creating a National Estate Planning Awareness Week Congressional proclamation. After eighteen months of research and work in 2008 Congressman Thompson and 49 bipartisan congressmen and congresswomen co-authored and passed H.Res. 1499, which proclaims the third week in October as National Estate Planning Awareness Week. The full text of the proclamation can be found if you click onto or cut and paste the following URL into your web browser, enter, scroll down to **Downloads** and click on **About National Estate Planning Awareness Week**.


   - **National Financial Literacy Month** – in 2004 the Senate passed Resolution 316 that officially recognized April as National Financial Literacy Month. In 2011 President Obama signed a Presidential Proclamation proclaiming April as National Financial Literacy Month. The full text of the proclamation can be found if you click onto or cut and paste the following URL into your web browser, enter, scroll down to **Downloads** and click on **About National Financial Literacy Month**.

2. The Foundation delivers and develops exceptional educational content for the general public and for financial service and nonprofit professionals, and educational institutions that support the public’s financial and estate planning and charitable planning needs.

TFAF Complimentary Set of Personal Finance Publications

Here is a link to download the 2018 set of personal finance publications. In the spirit of improving financial awareness and financial literacy you are welcome to share them with family and friends, staff and business associates as you see appropriate.

http://home.thefinancialawarenessfoundation.org/publications.html

1. **Your financial PARTNER™ Overview – Essential Principles to Smart Personal Financial Management™** This publication provides the reader with an overview of the Your financial PARTNER Personal Financial Management System and also identifies the essential principles to smart personal financial management and common financial mistakes to avoid – the foundation to personal finance knowledge - and places them at your fingertips.

2. **Your financial PARTNER™ – The Personal Financial Management System, Guidebook and form set** - This is more than just another source of financial information and advice. It's a complete personal financial management system - a clear step-by-step process designed to help organize your affairs and provides you with the essential principles to smart personal financial management and a comprehensive set of common financial mistakes to avoid. These tools empower you to

   - Make better informed and productive everyday financial decisions
   - Save time and money with your financial advisors and service providers
   - Have the best opportunities to reach and maintain your personal / family financial dreams
   - Enjoy a financially secure debt free future
   - Advance your philanthropic and legacy plans.

3. **Your Estate Planning Organizer™** – All the tools you need to better organize, plan and manage your estate plan over your lifetime. Helps you develop and maintain a sound estate plan for you and your family. Organizing financial information is challenging for most of us. Your Estate Planning Organizer streamlines the estate planning process, helping you prepare your estate plan in a quick and easy manner saving you time and money.

We are hard at work to become the ‘foundation of choice’ for improving financial awareness and financial literacy.

You are not required to financially support The Financial Awareness Foundation in any way or have to pay a marketing or membership fee or make a contribution in order to participate in these important improving financial awareness movement or programs. But as a 501(c)(3) nonprofit your support and contributions are always welcomed and very much appreciated.

To learn more about The Financial Awareness Foundation, the Improving Financial Awareness Movement, Campaigns, & Programs


Becoming a TFAF-Ambassador-Volunteer-Overview

Donor Contribution Form

Have You Ever Heard Someone Say…

“Doesn’t the government provide for that?” “Estate and financial planning is too complicated and expensive.”

“All my property is titled in joint tenancy with my spouse so I don’t need a will.” “Estate and financial planning is only for the rich.”

“I’m too young to do estate or financial planning.”

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WE CAN’T DO THIS ALONE – WE NEED YOUR HELP!

Please consider making a ‘Tax-deductible Contribution’ to The Financial Awareness Foundation by completing and returning this page. Thank you for your consideration.

To learn more about us, link to www.TheFinancialAwarenessFoundation.org

Click here or go to http://home.thefinancialawarenessfoundation.org/donationgateway.html to make your tax deductible online contribution or enclosed a check payable to “The Financial Awareness Foundation” or complete the following credit card form.

Please accept my contribution of $___________

Charge My VISA/MC/AMEX #__________________________________________ Exp. Date_______

Name of Cardholder__________________________________________ Signature____________________

Adress_________________________________________________________________________________

Telephone Number____________________________Email_______________________________________

Call, email, or mail your generous contribution to us at:

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Rohnert Park ♦ Sonoma County ♦ CA 94928
707.586.8620 ♦ V.Sabuco@TheFinancialAwarenessFoundation.org

(v-0130518)
Please join in and support and actively participate. Together we have the potential to help solve a major social challenge by advancing and contributing to one of the most amazing, broad-based, multifaceted campaigns for improving financial awareness and financial literacy.